|          | Period: 01/03/2022-  | Sponsor: CEO RSL         | RAG | Actuals -   | Net Budget      | FY Forecast    | Comments   | Approved Budget     |  |
|----------|--|--------------------------|-----|-------------|-----------------|----------------|--|---------------------|--|
|          | 30/04/2022   | NSW                      |     | Expenditure | Estimate        | expenditure    |  | (After PSC process) |  |
| A1       | Data baseline establishment with PMO*                      |                          |     |             | \$0             | \$0            |  |                     |  |
| A2       | Develop/conduct veteran survey for NPS score               |                          |     |             | \$0             | \$0            | Veteran survey scheduled for distribution mid-year to provide clear air for  |                     |  |
|          | towards service access*                                    |                          |     |             |                 |                | communications   |                     |  |
| A3       | Baseline data on advocacy provided to date*                |                          |     |             | \$0             | \$0            |  |                     |  |
| A4       | Services Catalogue including portal/app and                |                          |     | \$150,000   | \$270,000       | \$150,000      | RSL NSW and RSL QLD agreed to contribute funding to the National led   |                     |  |
|          | management processes                                       |                          |     |             |                 |                | project, along with funding from National Strategic Plan funding. Contract   |                     |  |
|          |  |                          |     |             |                 |                | now due to be signed 1 June by RSL National and Servulink. Details of NSW  |                     |  |
| ۸۲       | Writton directions from awark                              |                          |     | \$9,600     |                 | \$48,000       | sub-Branch service offerings due in July ahead of November launch.  Written directions framework task is well advanced. Multiple meetings  |                     |  |
| A5       | Written directions framework                               |                          |     | \$9,600     |                 | \$48,000       | written directions framework task is well advanced. Multiple meetings with working group incorporating RSL members. Highly positive feedback   |                     |  |
|          |  |                          |     |             |                 |                | received, and recommendations incorporated into delivery.  |                     |  |
| A6       | Design, recruitment and training of WSO volunteer category |                          |     |             | \$90,000        | \$0            | Positive prelim discussions between Anzac House, RSL LifeCare and ATDP.  |                     |  |
| A7       | Integrate volunteer ATDP                                   | claims advocate          |     |             | \$20,000        | \$0            | RSL LifeCare designing a pilot across two locations and encompassing   |                     |  |
|          | network with RSL LifeCare                                  | 2                        |     |             |                 |                | access for RSL ATDP accredited advocates to their CRM and RSL volunteers   |                     |  |
|          |  |                          |     |             |                 |                | providing front office support to WVC. Possible risk to timeline associated  |                     |  |
| A8       | Sport and Recreation activ                                 | vitios pilot             |     | \$44,032    | \$189,055       | \$87,000       | with required LifeCare actions is under management.  Activity end date for C'wealth grant extended to October, with amended  | \$240,000           |  |
| 70       | Sport and Recreation activ                                 | rities pilot             |     | 944,03Z     | 7105,055        | 387,000        | agreement between DVA and RSL NSW signed.  | \$240,000           |  |
|          |  |                          |     |             |                 |                | Smartwaiver online waiver launched to pilot participants. Cost of the  |                     |  |
|          |  |                          |     |             |                 |                | software donated by Smartwaiver. Reduce risk, improve compliance and   |                     |  |
|          |  |                          |     |             |                 |                | data capture.  |                     |  |
| A9       | Design and recruitment of coordinators                     | full-time district       |     |             | \$120,000       | \$7,000        | District Coordinator onboarded for 12-month pilot.   |                     |  |
| A10      | District rationalisation                                   |                          |     |             | \$0             | \$0            | Steering committee due to consider draft district design on 20 June.   |                     |  |
| A11      | Day Clubs Engagement Plan and manager                      |                          |     |             | \$0             | \$0            |  |                     |  |
| A12      | Younger Members Carers                                     | Program                  |     |             | \$0             | \$0            |  |                     |  |
| B1       | Veteran's needs research                                   |                          |     | \$27,870    | \$45,000        | \$28,000       | Commissioned research received in Dec  |                     |  |
| B2       | JTA Memorandum of Understanding                            |                          |     |             | \$0             | \$0            |  |                     |  |
| B3       | Research on veteran advocacy needs and gaps                |                          |     |             | \$0             | \$0            |  |                     |  |
| B4<br>B5 | Veteran Centres  |                          |     |             | \$35,000<br>\$0 | \$5,000<br>\$0 | Discussions with Clubs NSW and RSL and Service Clubs Association   |                     |  |
| כם       | RSL Clubs, Service Associations & Clubs Australia MOU      |                          |     |             | <b>3</b> 0      | 30             | underway on draft Memorandum of Understanding  |                     |  |
| B6       | Advocacy management pr                                     | ocess including          |     |             | \$0             | \$0            | and the state of t |                     |  |
|          | responsibilities   | J                        |     |             |                 |                |  |                     |  |
| B7       | National covenant with RS                                  | SL related               |     |             | \$0             | \$0            |  |                     |  |
|          | organisations  |                          |     |             |                 |                |  |                     |  |
| B8       | Advocacy Plan including p                                  | rioritisation of issues, |     |             | \$0             | \$0            |  |                     |  |
| C1       | reviewed annually  | ations audit to          |     |             | ćo              | ćo             | Coursing outcome compact for minor piece of work Could as the section of   |                     |  |
| C1       | Marketing and Communications audit to establish baseline*  |                          |     |             | \$0             | \$0            | Sourcing external support for minor piece of work. Small reallocation of funding from Comms and Marketing Plan ahead of completion in mid-July.  |                     |  |
| C2       | Website optimisation*                                      |                          |     | \$24,000    | \$45,000        | \$32,000       | g g a sa   |                     |  |
| C3       | Internal communications                                    | process and collateral   |     | ,           | \$40,000        | \$30,000       | Significant activity scheduled in June. Template preparations in readiness   |                     |  |
|          |  |                          |     |             |                 |                | for CRM Resource Portal  |                     |  |
| C4       | Brand Guide reflecting repositioning/refresh               |                          |     |             | \$0             | \$0            | Briefed and awaiting completion.   |                     |  |
| C5       | Annual Marketing and Communications Plan                   |                          |     | \$19,984    | \$180k          | \$70,000       | Briefed agency, plan in development.   |                     |  |

|     |  |  |           | 1.0       | 1         |   |           |
|-----|--|--|-----------|-----------|-----------|---|-----------|
| C6  | ADF Event Presence Plan                        |  |           | \$0       | \$0       |   |           |
| C7  | Community and schools commemorative            |  |           | \$0       | \$0       |   |           |
|     | learning material suite                        |  |           |           |           |   |           |
| C8  | Commemorative guidance support products        |  |           | \$40,000  | \$5,000   | RSL National advanced in development. Review by Army Ceremonial on        |           |
|     | suite  |  |           |           |           | hold until after ANZAC Day.   |           |
| C9  | Veterans/families feedback loop and annual     |  |           | \$0       | \$0       |   |           |
|     | validation survey                              |  |           |           |           |   |           |
| D1  | Establish baseline data for membership growth* |  |           | \$0       | \$0       |   |           |
| D2  | Customer Relationship Management system        |  | \$109,828 | \$209,625 | \$190,000 | Challenges with the vendor are being managed                              |           |
| D3  | Member Recruitment Strategy                    |  |           | \$0       | \$0       | Campaign strategy leveraging market research under development            |           |
| D4  | Free nationally portable on-line membership    |  | \$375     | \$375     | \$375     | Online membership available   |           |
|     | process  |  |           |           |           |   |           |
| D5  | Campaign to have Vietnam Veterans ESOs join    |  |           | \$0       | \$0       |   |           |
|     | RSL NSW  |  |           |           |           |   |           |
| D6  | Recruiting and Presence Reporting process      |  |           | \$0       | \$0       |   |           |
| E1  | Pooled funding mechanism                       |  | \$55,751  | \$80,000  | \$80,000  | VSF SOP and charitable purpose policy has been circulated for feedback    |           |
| E2  | Sub-branch KPI Reporting Framework             |  |           | \$0       | \$0       |   |           |
| E3  | New head office location                       |  |           | \$0       | \$0       | Second meeting of joint Combined Services sB and RSL NSW steerco re:      |           |
|     |  |  |           |           |           | Barrack Street scheduled for May. Tour of site scheduled in late June.    |           |
| E5  | Fundraising and alternative funding streams    |  |           | \$75,000  | \$0       |   |           |
| E6  | Governance and regulatory compliance training  |  | \$34,800  | \$75,000  | \$75,000  | Engaged third party. Project plan scheduled to implement online reporting | \$525,000 |
|     |  |  |           |           |           | by 31 December. Scope and design to inform project cost.                  |           |
|     |  |  |           |           |           | RFP went to market in March. Scheduled to close in early May.             |           |
| E7  | CY21 administrative cost baseline              |  |           | \$30,000  | \$0       |   |           |
| E8  | Accounting System                              |  |           | \$0       | \$0       |   |           |
| E9  | Establish grants application advisory function |  |           | \$0       | \$0       |   |           |
| E10 | Operating Model Framework                      |  |           | \$0       | \$0       |   |           |